

Coeur D'Alene  
Association of REALTORS®



NOVEMBER 2017

# The Voice of Real Estate

THE VALUE OF A REALTOR®



## HOME...

A Noun, Adjective, Adverb & Verb!



No matter how you use it, it is what you make of it. It has vast meaning and REALTORS® in Idaho are grateful that you let us help you find what home is for you. Home is where your story begins and we want to make sure you are starting your story the right way.

We love meeting you, hearing your story, getting to know you and your family, discovering your lifestyle and immersing ourselves in such an important stage of your life. Whether you are buying a property for your business, some land

to build on, your starter home or any number of real estate needs, we are thankful that you allow us to take part of the process. Real estate is one of the largest purchases in your life, and we don't take that lightly. We, as REALTORS®, subscribe to and are held accountable by a code of ethics as a commitment to you. We train throughout the year to ensure we are keeping up with the best practices and ways to assist you in completing your real estate transactions. We understand that you are the heart of our industry and we want to make sure we are qualified to be the best for you when it comes to real estate.

***"Home is where your story begins and we want to make sure you are starting your story the right way."***

If real estate is local, then using a local Idaho REALTOR® makes the transaction homemade. We live and operate in the areas we work. We try our best to show how thankful we are by giving back to the communities we do business in. We volunteer thousands of hours every year and immerse ourselves in the Idaho culture. We invest hundreds of thousands of dollars

to ensure your property rights stay protected on Capitol Hill. If it affects you and your home, we keep an eye out for you and want to do everything we can to protect your rights.

In this season of being thankful, we just wanted to restate that we are thankful. Thankful that you choose Idaho for you, your business, your adventure, your retirement and/or your home. Thank you for letting us help you figure out what "home" is here in the beautiful state of Idaho.

If you are currently working with a REALTOR® this mailing is not intended as solicitation.



HOME IS WHERE YOUR STORY BEGINS...



IF REAL ESTATE IS LOCAL, YOUR IDAHO REALTOR® IS HOME MADE



LIVING THE AMERICAN DREAM



# Happy Thanksgiving!

